

Message Text

UNCLASSIFIED

PAGE 01 KABUL 03560 211150Z

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 SSO-00 /018 W

-----211154Z 122586 /45

O 211133Z MAY 77

FM AMEMBASSY KABUL

TO SECSTATE WASHDC IMMEDIATE 2783

UNCLAS KABUL 3560

E. O. 11652: NA

TAGS: BENC, BAGB, AF

SUBJECT: MAJOR EXPORT PROJECT: AFGHAN SEED COMPANY

REFS: A) STATE 110456 B) STATE 117011

1. ECON CMUNSELOR MET TODAY, MAY 21, WITH PRESIDENT, AFGHAN SEED COMPANY (ASC), S.M. SHIRZAI, TO DISCUSS CHECCI COMPANY PROPOSAL FOR SENIOR ADVISOR FOR SEED PROJECT, AND CHECCI'S DESIRE TO SEND REP TO KABUL TO DISCUSS COST DATA AND NEGOTIATE CONTRACT.

2. SHIRZAI SAID CHECCI STILL RANKED NUMBER ONE IN COMPETITION. HE WILL NEED TO SEE COST PROPOSAL BEFORE FINAL DECISION MADE AND WELCOMED RPT WELCOMED IDEA OF VISIT TO KABUL BY CHECCI REP, SO THAT FACE TO FACE DISCUSSIONS COULD BE HELD. HE SAW VISIT AS EXCELLENT WAY TO EXPEDITE FINAL DECISIONS. SINCE HE MUST SUBMIT HIS FINAL RECOMMENDATIONS TO ASIAN DEVELOPMENT BANK FOR THEIR APPROVAL, HE WILL, HOWEVER, NOT RPT NOT BE ABLE SIGN CONTRACT DURING THE VISIT, EVEN IF CHECCI PROPOSAL IS ACCEPTED.

3.COMMENT: WE DETECTED NO ANXIETY ON PART OF ASC ABOUT COSTS OF CONSULTANT (REFTEL A). BELIEVE WILL BE USEFUL FOR CHECCI REP TO VISIT, NONETHELESS, SINCE THIS WILL NOT ONLY EXPEDITE AFFAIRS BUT ALSO ALLOW COMPANY REP TOSOOTHE ANY ANXIETIES WHICH MIGHT ARISE.

ELIOT

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Message Attributes

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Sent Date: 21-May-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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